

## EXPRESSION OF INTEREST (EOI) FOR SUPPLY OF UPSTREAM PRODUCTION CHEMICALS FOR RAVVA BLOCK AND CB/OS-2 BLOCK

Vedanta Ltd. is the world's 6th largest diversified natural resources conglomerate with business operations in India, South Africa, Namibia, and Australia. It is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Aluminium & Power. Vedanta contributes 1% towards India's GDP, as per IFC. We are investing \$9 Bn in capital projects over the next 2 - 3 years to double our revenues from current levels of \$15 Bn

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 58 blocks and accounting for more than a quarter of India's domestic crude oil production. Cairn Oil and Gas has a vision to achieve 50% of India's crude production and contribute to India's energy security.

Cairn Oil & Gas, Vedanta Limited is an active explorer, developer, and operator of Oil & Gas fields across India. Currently Cairn Oil & Gas has few exploration blocks and producing assets in Rajasthan, Ravva & Cambay.

Cairn Oil & Gas, Vedanta Limited, is the Operator of Offshore Ravva Oil and Gas Field (Ravva), on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC), Videocon Industries Limited (VIL) and Ravva Oil (Singapore) Pte Ltd. (ROS), located off the east coast of the state of Andhra Pradesh, India and Offshore CB/OS-2 block, on behalf of itself and its Joint Venture (JV) Partners Oil and Natural Gas Corporation Limited (ONGC) and Tata Petrodyne Limited (TPL), located off the west coast of the state of Gujarat, India.

Cairn Oil & Gas, Vedanta Ltd on behalf of itself and its Joint Venture partners invites Expression of Interest under International Competitive Bidding ("ICB") process from reputed and experienced contractors with demonstrated Quality performance and possessing the requisite and proven track record in supplying of chemicals.

### **Supply of Chemicals:**

The scope of supply of production chemicals (Pour Point Depressant (PPD), Demulsifier, Biocides, Corrosion inhibitors, Scale inhibitors, Oxygen scavenger, Gas corrosion inhibitor) to achieve crude oil, gas and water specifications and to maintain asset integrity.

### **Financial Criteria:**

- Turnover of the vendor for the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
- Positive net worth in each of the immediately preceding two financial years.
- Liquidity ratio in each of the preceding 2 financial year shall not be less than 1.0.

### **Technical Criteria:**

Contractor should have at least 2 years of experience in supply of any 3 production chemicals as mentioned in brief scope above in upstream/downstream Oil and Gas industry.

Contractors are requested, as a minimum, to submit following documents and details:

- Letter of interest with detailed company information.
- Lists of similar work successfully executed/under execution along with documents substantiating actual execution of work.
- List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
- Health, safety and Environment (HSE) policies, procedures and statistics covering the last 2 years.
- Copies of international certifications or accreditations like ISO/OSHAS.
- Company financial performance documents (Audited standalone balance sheets, standalone profit and loss statements, Auditor's reports, notes to accounts) for last 2 years.
- Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the **“Evince Interest”** link for the corresponding EOI listing on the Vedanta Limited website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via **Smart Source** (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via **Smart Source** within Fourteen (14) days of publication of this EOI.